

## SYLLABUS

### LEGAL ENVIRONMENT OF BUSINESS

#### SOC 226 Z

#### SPRING 2015

**INSTRUCTOR:** Samuel P. Murray, Esquire  
**OFFICE:** 720 Washington Street  
Easton, PA 18042

**CLASS TIME:** Tuesday 6:30p.m.- 9:30 p.m.  
**CLASSROOM:** Priscilla Payne Hurd  
Academic Complex  
Room 101

**OFFICE HOURS:** Prior to class upon request.

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**REQUIRED TEXT:** *West's Business Law*, Thirteenth Edition (Clarkson, Miller, Jentz & Cross, editors)

**COURSE OVERVIEW:** This course will address legal concepts as applied to and affecting business relationships and decisions. The relationship between law and ethics in business will be discussed. Other topics which will be covered are legal reasoning, property principles, the court system, contract formation, contract performance and remedies. Additionally, litigation involving contracts, property and business transactions will also be covered. In supplementing the text as a practical exercise, recent and/or active cases in Northampton and Lehigh Counties will be discussed.

#### **GRADING:**

- ◆ One-third of the grade will be based on a short term paper which will be scheduled during the first phase of the semester;
- ◆ One-third of the grade will be based on a mid-term exam;
- ◆ One-third of the grade will be based on a final exam.

\* As a supplement, attendance and class participation may be taken into consideration in any of the above three categories.

Students who wish to request accommodations in this class for a disability should contact Ms. Elaine Mara, Assistant Director of Academic & Disability Support, located on the first floor of Monocacy Hall (extension 1401). Accommodations cannot be provided until authorization is received from the Academic & Disability Support office.

### READING ASSIGNMENTS

<u>TOPIC</u>	<u>CHAPTER</u>
Introduction to Law and Legal Reasoning	1
Courts and Alternative Dispute Resolution	2
Court Procedures	3
Personal Property and Bailments	48
Real Property and Landlord - Tenant Law	49
Contracts - Nature and Terminology	11
Agreement in Tradition and E-Contracts	12
Consideration	13
Capacity and Legality	14
Mistakes, Fraud, and Voluntary Consent	15
The Writing Requirement and Electronic Records	16
Third Party Rights	17
Performance and Discharge in Traditional and E-Contracts	18
Breach of Contract and Remedies	19