

**LEGAL ENVIRONMENT OF BUSINESS**  
**SOC/MGMT 226Z**  
**SPRING 2006**

**INSTRUCTOR:** Samuel P. Murray, Esquire  
**OFFICE:** 720 Washington Street  
Easton, PA 18042

**CLASS TIME:** Monday 6:30p.m.-8:30 p.m.  
**CLASSROOM:** 233 of the Priscilla Payne  
Hurd Academic Complex  
**OFFICE HOURS:** Prior to class upon request.

**OFFICE PHONE:** 610-258-2766  
**OFFICE FAX:** 610-258-1120  
**EMAIL:** [spmamm@aol.com](mailto:spmamm@aol.com)  
[spm@moravian.edu](mailto:spm@moravian.edu)

**REQUIRED TEXT:** *West's Business Law*, Ninth Edition (Clarkson, Miller, Jentz & Cross, editors)

**COURSE OVERVIEW:** This course will address legal concepts as applied to and affecting business relationships and decisions. The relationship between law and ethics in business will be discussed. Other topics which will be covered are legal reasoning, property principles, the court system, contract formation, contract performance and remedies. Additionally, litigation involving contracts, property and business transactions will also be covered. In supplementing the text and as a practical exercise, current and active cases in Northampton and Lehigh Counties will be discussed.

**GRADING:**

- ◆ One-third of the grade will be based on two to four objective quizzes which will be scheduled throughout the semester;
- ◆ One-third of the grade will be based on a mid-term exam;
- ◆ One-third of the grade will be based on a final exam.

\* As a supplement, attendance and class participation may be taken into consideration in any of the above three categories.

## READING ASSIGNMENTS

<u>TOPIC</u>	<u>CHAPTER</u>
Introduction to Law and Legal Reasoning	1
Courts and Alternative Dispute Resolution	2
Court Procedures	3
Personal Property and Bailments	47
Real Property	48
Ethics and Business Decision Making	42
Introduction to Contracts	9
Agreement: Offer and Acceptance	10
Consideration	11
Capacity and Legality	12
Genuineness of Assent: Fraud, Misrepresentation, Mistake	13
The Statute of Frauds	14
Third Party Rights	15
Performance and Discharge	16
Breach of Contract and Remedies	17

\* Depending on available time, chapters 19, 20 and 21 may be explored.